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May 15, 2017

# Summary of Financial Results for Fiscal Year Ended March 31, 2017 [Japan Standards] (Consolidated)

Name of Listed Company: Sanshin Electronics Co., Ltd. Stock Exchange Listed: 1st Section, Tokyo

Code No.: 8150 URL: http://www.sanshin.co.jp

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of Finance & Accounting Division

Scheduled date of General Meeting of Shareholders: June 23, 2017 Scheduled date of filing of Annual Securities Report: June 26, 2017 Scheduled date of dividend payment: June 26, 2017

Supplementary materials for the financial results: Yes

Investor conference for the financial results: Yes (for security analysts and institutional investors)

(Amounts are rounded down to the nearest million yen)

# 1. Consolidated Business Performance for March 2017 Term (April 1, 2016 – March 31, 2017)

# (1) Consolidated business performance

(% figures represent year-on-year changes)

	Net sale	es	Operating profit		Ordinary pr	ofit	Net profit attrib	f parent
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 2017 Term	167,654	(15.8)	804	(58.0)	(952)	_	(1,575)	_
March 2016 Term	199,075	(9.1)	1,913	(41.3)	1,500	(51.9)	977	(51.2)

(Note) Comprehensive income March 2017 Term: -720 million yen (-%) March 2016 Term: -1,106 million yen (-%)

	Net profit per	Diluted net profit	Return on	Ordinary profit to	Operating profit to
	share	per share	Equity	total assets	net sales
	Yen	Yen	%	%	%
March 2017 Term	(55.90)	-	-	_	0.5
March 2016 Term	34.70	1	1.5	1.5	1.0

(Reference) Investment profit and loss based on the equity method

March 2017 Term: — million yen March 2016 Term: — million yer

### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
March 2017 Term	94,144	61,537	65.4	2,183.84
March 2016 Term	95,580	63,385	66.3	2,249.40

(Reference) Shareholders' equity March 2017 Term: 61,537 million yen March 2016 Term: 63,385 million yen

### (3) Consolidated cash flow position

	Cash flows from	Cash flows from	Cash flows from	Cash and cash equivalents
	operating activities	investing activities	financing activities	at end of period
	Million yen	Million yen	Million yen	Million yen
March 2017 Term	5,068	(727)	5,258	19,599
March 2016 Term	(5,186)	(407)	3,538	10,086

### 2. Dividends

		Dividend per share					Payout ratio	Dividend on
	1Q-end	2Q-end	3Q-end	Year-end	Annual	dividends (annual)	(consolidated)	net assets (consolidated)
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
March 2016 Term	_	10.00	_	30.00	40.00	1,127	115.3	1.7
March 2017 Term	_	10.00		15.00	25.00	704	_	1.1
March 2018 Term (forecast)	_	10.00	-	15.00	25.00		100.6	

# 3. Forecasts for Consolidated Business Performance for March 2018 Term (April 1, 2017 – March 31, 2018)

(% figures represent year-on-year changes)

	Net sale	es	Operating	profit	Ordinary profit		Net profit attr to sharehold parent com	ders of	Net profit per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
First half	89,000	4.3	480		410	_	(150)	_	(5.32)
Full year	185,000	10.3	1,550	92.7	1,380	_	700	_	24.84

#### \* Annotations

(1) Significant subsidiary changes during the term (changes in scope of consolidation): None Newly added: Excluded:

- (2) Changes in accounting principles, changes in accounting estimate, and redisplay after revision:
  - 1) Changes in accounting principles caused by revision of accounting standards: Yes
  - 2) Changes in accounting principles other than 1): None
  - 3) Changes in accounting estimate: None
  - 4) Redisplay after revision: None

Note: For further information, please refer to "4. Consolidated Financial Statements and Main Notes - (5) Notes on Consolidated Financial Statements (Changes in Accounting Principles)", on page 12 of [Appendix].

### (3) Number of shares outstanding (ordinary shares)

1) Number of shares outstanding at the end of term (including treasury stock):

March 2017 Term: 29,281,373 shares March 2016 Term: 29,281,373 shares

2) Number of treasury stock at the end of term:

March 2017 Term: 1,102,630 shares March 2016 Term: 1,102,476 shares

3) Number of average stock during the term:

March 2017Term: 28,178,856 shares March 2016 Term: 28,179,082 shares

### (Reference) Overview of Non-consolidated Results

# (1) Non-consolidated Business Performance for March 2017 Term (April 1, 2016 – March 31, 2017)

(% figures represent year-on-year changes)

	Net sale	es	Operating profit		ot Ordinary profit		Net profit	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 2017 Term	105,510	(33.0)	(716)	_	(1,833)	_	(2,198)	_
March 2016 Term	157,423	(3.1)	1,056	(35.5)	1,070	(62.9)	698	(65.5)

	Net profit per share	Diluted net profit per share
	Yen	Yen
March 2017 Term	(78.01)	_
March 2016 Term	24.80	_

# (2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
March 2017 Term	69,578	52,011	74.8	1,845.78
March 2016 Term	79,632	54,594	68.6	1,937.44

Reference) Shareholders' equity March 2017 Term: 52,011 million yen March 2016 Term: 54,594 million yen

# \* Cautionary statement regarding forward-looking statements

The projected results and forward-looking statements included in this document reflect the Company's expectations based on information available at the time of release, and contains potential risks and uncertain factors. The actual performance may considerably differ from the forecast due to various factors.

See the section "Overview of Business Results – (4) Future Prospects" on page 3 of [Appendix] regarding the relevant matters for the above forecast for the business performance.

The Company is planning to hold a briefing for securities analysts and institutional investors on May 24, 2017. As for the issued documents explaining the closing of accounts, they shall promptly be updated on our website after the briefing is held.

<sup>\*</sup>This summary of financial results is not subject to auditing procedures.

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#### 1. Overview of Business Results

### (1) Overview of Business Results for the fiscal year ended March 31, 2017

During the consolidated fiscal year under review, outlook of the global economy became increasingly uncertain for the reasons of Britain's exit from the European Union, national election in European countries, and political management of the new administration in the U.S. The Japanese economy continued to be on a moderate recovery path, but lacked momentum due to sharp volatility and instability in currency movement in the exchange and financial markets, as well as concerns about an adverse affect by continued uncertainty of the global economy.

The electronics industry, which is the primary area of business of the Group, saw stable growth in the markets relating to advanced operation support systems for automobiles, IoT (Internet of Things) and M2M (Machine to Machine). Meanwhile, in the domestic IT industry, services related to cloud computing and big data have become increasingly popular and there are reasons to expect them to find further use in businesses, so in this area, the Group operated in a comparatively favorable environment.

Under these circumstances, we committed to strengthening business power and to improving the management foundation, as well as we strove to improve sales and profitability. However, during the consolidated fiscal year under review, business performance in the device business significantly deteriorated due to drastic fluctuation of exchange rates and a decrease in Group's offering products resulted from change in product strategies by major suppliers, causing an overall downturn in consolidated results: net sales decreased by 15.8% to ¥167,654 million and operating profit fell by 58.0% to ¥804 million, all on a year-on-year basis. In addition, ordinary loss of ¥952 million was recorded (compared to a profit of ¥1,500 million in the previous term), and ¥1,575 million was recorded as net loss attributable to shareholders of parent company (compared to a profit of ¥977 million in the previous term).

Consolidated performance by segment for the term under review is as follows.

### (Device segment)

In the device business segment, our leading products are semiconductors (including system LSIs, microcomputers, LCD driver ICs, memories, etc.) and electronic components (including connectors, capacitors, circuit boards, etc.). These products are sold mainly to electronics manufacturers. We also provide technical support, such as software development and module development.

In the consolidated period under review, sales for vehicle-mounted systems remained strong, but sales for other fields such as information communication and TOY decreased as a whole.

As a result, segment sales decreased by 15.2% year-on-year to ¥155,480 million. The segment loss expanded to ¥2,028 million (compared to a loss of ¥96 million in the previous term), because not only sales declined, but also foreign exchange losses were recorded.

### (Solution segment)

In the solution business segment, we are committed to planning and developing infrastructure with operation of information communication networks at the core, mainly for private companies, government offices and local municipalities, as well as to ensuring its operation and maintenance. Especially, as for our core system, we offer services deriving from provision of package software, such as customization according to individual development. Furthermore, we also provide broadcast stations and production companies with editing and transmission of video content, as well as with distribution systems, centered on products from suppliers abroad.

In the current consolidated fiscal year, sales of portable video transmitters remained solid, but sales of embedded systems, which was strong in the previous term, decreased. In addition, sales to public institutions decreased substantially in comparison with the previous term, because the replacement demand toward the digitalization of wireless communications for firefighting and emergency services ceased.

As a result, segment sales decreased by 22.7% year-on-year to \(\frac{\text{\$\$\text{\$\tex{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\}\$}}}\$}\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\}\$\text{\$\text{\$\text{\$\tex{

Note: Profit (loss) in each report segment is based on ordinary profit (loss).

# (2) Overview of Financial Position for the fiscal year ended March 31, 2017

(Assets)

As of March 31, 2017, assets decreased \(\frac{\pmathbf{\frac{4}}}{1,435}\) million compared to March 31, 2016, to \(\frac{\pmathbf{\frac{4}}}{94,144}\) million. This was mainly attributable to a \(\frac{\pmathbf{\frac{4}}}{9,413}\) million increase in cash and deposits, a \(\frac{\pmathbf{\frac{4}}}{7,077}\) million decrease in merchandise inventories, a \(\frac{\pmathbf{2}}{2,517}\) million decrease in notes and accounts receivable, and a \(\frac{\pmathbf{4}}{1,515}\) million decrease in consumption taxes refund receivable.

### (Liabilities)

As of March 31, 2017, liabilities increased ¥411 million compared to March 31, 2016, to ¥32,606 million. This was mainly attributable to an ¥6,715 million increase in short-term loans payable, and a ¥5,565 million decrease in notes and accounts payable-trade.

#### (Net Assets)

As of March 31, 2017, net assets decreased ¥1,847 million compared to March 31, 2016, to ¥61,537 million. This was mainly attributable to an ¥2,702 million decrease in retained earnings, a ¥256 million increase in valuation difference on available-for-sale securities, and a ¥486 million increase in deferred hedge gains (losses).

### (3) Overview of Cash Flows for the fiscal year ended March 31, 2017

As of March 31, 2017, cash and cash equivalents increased ¥9,513 million compared to March 31, 2016, to ¥19,599 million. This was due to decreases in notes and accounts receivable-trade and inventories, both of which contributed to an increase in income.

### (Operating activities)

Net cash provided by operating activities during the consolidated period under review totaled \(\xi\)5,068 million. This is due to income resulted from decreases in notes and accounts receivable-trade and inventories, which exceeded expenses resulted from a decrease in notes and accounts payable, etc. This represented an income rise of \(\xi\)10,254 million compared with the previous consolidated fiscal year.

# (Investing activities)

Net cash used in investing activities during the consolidated period under review totaled ¥727 million. This was mainly due to purchase of investment securities, among other expenses. This represented an expense increase of ¥320 million compared with the previous consolidated fiscal year.

### (Financing activities)

Net cash provided by financing activities during the consolidated period under review totaled \(\frac{\pmathbf{x}}{5},258\) million. This was mainly due to proceeds from short-term loans that exceeded expenses, such as dividend payments, etc. This represented an income rise of \(\frac{\pmathbf{x}}{1},719\) million compared with the previous consolidated fiscal year.

# (4) Future Prospects

# 1) Outlook for the next fiscal year

For the next consolidated fiscal year, the Company forecasts that all of net sales, operating profit and ordinary profit increase on a year-on-year comparison in its full-year business results, because of expectation that profitability in the device business enhance; that risk management relating to currency exchange rates and inventory be strengthened; that profitability improve as the effect of retirement solicitation scheduled in the first quarter; and that sales to public institutions, which substantially decreased in the current year, as well as sales of embedded systems expand in the solution business. Although it is forecasted that net loss attributable to shareholders of parent company be recorded in the first half of the next term for the reason that extraordinary losses relating to the retirement solicitation will be recorded in the first quarter of the next term, the Company expects that net profit attributable to shareholders of parent company be recorded in its full-year business results.

(Prospect for Consolidated Business Results)

Net sales: ¥185 billion (up 10.3% YoY) Operating profit: ¥1.55 billion (up 92.7% YoY)

Ordinary profit: ¥1.38 billion (compared with ordinary loss of ¥952 million yen in FY2017)

Net profit attributable

to shareholders of to shareholders of parent to shareholders of parent

company of ¥1.575 billion in FY2017)

parent company:

# 2) Outlook for assets, liabilities, net assets and cash flows

At the end of March 2018, the Company expects total assets to be roughly ¥100 billion, a ¥5.9 billion increase from the end of March 2017, mainly because of projected increases in notes and accounts receivable-trade and inventories. In addition, the Company expects interest-bearing debt to total about ¥17 billion at the end of March 2018.

Cash and cash equivalents at the end of March 2018 are expected to decrease by about ¥2.6 billion from the end of March 2017 to about ¥17 billion. This is mainly because of an expected expense rise impacted by projected increases in trade notes and accounts receivable-trade and inventories.

### Performance indicators associated with cash flows are as follows.

	March 2013	March 2014	March 2015	March 2016	March 2017
	Term	Term	Term	Term	Term
Ratio of shareholders' equity (%)	72.3	66.6	64.5	66.3	65.4
Ratio of shareholders' equity on current price base (%)	21.8	20.8	27.6	26.2	38.0
Interest-bearing debt to cash flow ratio (year)	_	0.5	_		2.6
Interest coverage ratio	_	358.2	_		48.9

Notes: Ratio of shareholders' equity: Shareholders' equity ÷ Total assets

Ratio of shareholders' equity on current price base: Market capitalization ÷ Total assets

Interest-bearing debt to cash flow ratio: Interest-bearing debts ÷ Operating cash flow

Interest coverage ratio: Operating cash flow ÷ Interest paid

# 2. Basic Attitudes Toward the Selection of our Accounting Standards

For the time being, the Group has applied the Japanese standards to its consolidated financial statements, with consideration given to the comparability of the terms of consolidated financial statements and comparability among enterprises.

As regards the application of international accounting standards, the Group is open to appropriately meet these standards upon consideration of both domestic and overseas circumstances.

<sup>\*</sup> Each indicator is calculated using the consolidated financial figures.

<sup>\*</sup> The market capitalization is calculated as the share price at term-end multiplied by the number of shares outstanding at term-end (after the deduction of treasury stock).

<sup>\*</sup> For the operating cash flow, the "cash flow from operating activities" shown in the consolidated statement of cash flows is used.

The interest-bearing debts feature all debts bearing interest among the debts listed in the consolidated balance sheets. For the amount of interest paid, the "interest expenses paid" listed in the consolidated statement of cash flows is used.

<sup>\*</sup> Figures for the interest-bearing debt to cash flow ratio and the interest coverage ratio are not recorded when the operating cash flow figure is negative.

# 3. Consolidated Financial Statements and Main Notes

# (1) Consolidated Balance Sheets

		(Million y
	March 2016 Term	March 2017 Term
	(As of Mar. 31, 2016)	(As of Mar. 31, 2017)
ssets		
Current assets	10.106	10.500
Cash and deposits	10,186	19,599
Notes and accounts receivable-trade	44,852	43,597
Electronically recorded monetary claims	10,272	9,009
Merchandise inventories	18,405	11,327
Partly-finished work	3	1
Accrued income	185	97
Deferred tax assets	778	328
Others	4,677	3,133
Allowance for doubtful accounts	(7)	(7)
Total current assets	89,353	87,088
Non-current assets		
Property and equipment		
Buildings and structures	6,228	5,917
Accumulated depreciation	(4,500)	(4,358)
Buildings and structures, net	1,728	1,559
Land	2,053	2,046
Leased assets	206	217
Accumulated depreciation	(76)	(101)
Lease assets, net	129	115
Other	703	695
Accumulated depreciation	(629)	(607)
Other, net	73	88
Total property and equipment	3,985	3,810
Intangible assets	345	312
Investments and other assets		
Investment securities	1,542	2,657
Others	471	290
Allowance for doubtful accounts	(117)	(14)
Total investments and other assets	1,895	2,933
Total non-current assets	6,226	7,055
Total assets	95,580	94,144

		(Million yen
	March 2016 Term	March 2017 Term
	(As of Mar. 31, 2016)	(As of Mar. 31, 2017)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	22,282	16,717
Short-term loans payable	6,408	13,124
Lease obligations	39	40
Accrued corporate tax, etc.	180	156
Allowance for bonuses to employees	530	489
Allowance for bonuses to directors and corporate auditors	24	-
Others	1,885	1,233
Total current liabilities	31,350	31,760
Non-current liabilities		
Lease obligations	90	74
Deferred tax liabilities	1	210
Net defined benefit liabilities	651	465
Others	101	95
Total non-current liabilities	843	845
Total liabilities	32,194	32,606
Net assets		
Shareholders' equity		
Capital stock	14,811	14,811
Capital surplus	15,329	15,329
Retained earnings	34,625	31,923
Treasury stock	(763)	(764)
Total shareholders' equity	64,003	61,300
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	398	654
Deferred hedge gains (losses)	(493)	(7)
Foreign currency translation adjustment	(158)	(241)
Remeasurements of defined benefit plans	(364)	(168)
Total accumulated other comprehensive income	(617)	237
Total net assets	63,385	61,537
Total liabilities and net assets	95,580	94,144

# (2) Consolidated Profit and Loss Statement, Consolidated Comprehensive Income Statement

(Consolidated Profit and Loss Statement)

	March 2016 Term	(Million yen) March 2017 Term
	(Apr. 1, 2015 – Mar. 31, 2016)	(Apr. 1, 2016 – Mar. 31, 2017)
Net sales	199,075	167,654
Cost of sales	186,845	156,968
Gross profit on sales	12,230	10,686
Selling, general and administrative expenses	10,316	9,882
Operating profit	1,913	804
Non-operating profit		
Interest income	14	14
Dividend income	29	31
Others	77	93
Total non-operating profit	121	138
Non-operating expenses		
Interest expenses	34	103
Sales discounts	33	26
Foreign exchange losses	371	1,745
Loss on sales of electronically recorded monetary claims	81	-
Others	13	18
Total non-operating expenses	533	1,894
Ordinary profit (loss)	1,500	(952)
Extraordinary profits		
Gain on sales of non-current assets	0	0
Gain on sales of investment securities	0	0
Gain on sales of memberships	-	15
Total extraordinary profits	0	15
Extraordinary losses		
Loss on sales of non-current assets	0	0
Loss on retirement of non-current assets	0	10
Loss on sales of investment securities	-	0
Loss on valuation of investment securities	7	-
Impairment loss	-	34
Total extraordinary losses	8	44
Net profit (loss) before tax and other adjustments	1,493	(981)
Corporate, resident and enterprise taxes	420	297
Adjustment for corporate tax, etc.	94	296
Total income taxes	515	593
Net profit (loss)	977	(1,575)
Net profit (loss) attributable to shareholders of parent company	977	(1,575)

# (Consolidated Comprehensive Income Statement)

interests

		(Million yen)
	March 2016 Term	March 2017 Term
	(Apr. 1, 2015 – Mar. 31, 2016)	(Apr. 1, 2016 – Mar. 31, 2017)
Net profit (loss)	977	(1,575)
Other comprehensive income		
Valuation difference on available-for-sale securities	(140)	256
Deferred hedge gains (losses)	(566)	486
Foreign currency translation adjustment	(1,007)	(83)
Remeasurements of defined benefit plans, net of tax	(369)	196
Total other comprehensive income	(2,083)	854
Comprehensive income	(1,106)	(720)
(Details)		
Comprehensive income attributable to shareholders of parental company	(1,106)	(720)
Comprehensive income attributable to non-controlling		

# (3) Consolidated Statements of Changes in Shareholders' Equity

March 2016 Term (April 1, 2015 to March 31, 2016)

(Million yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance as of April 1, 2015	14,811	15,329	34,775	(763)	64,152
Changes during the term					
Dividends of surplus			(1,127)		(1,127)
Net profit attributable to shareholders of parent company			977		977
Purchase of treasury stock				(0)	(0)
Net changes of items other than shareholders' equity					
Total changes during the term	-	-	(149)	(0)	(149)
Balance as of March 31, 2016	14,811	15,329	34,625	(763)	64,003

						(William)
	Accumulated other comprehensive income					
	Valuation difference on available-for-sale securities	Deferred hedge gains (losses)	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Total net assets
Balance as of April 1, 2015	539	72	849	4	1,466	65,619
Changes during the term						
Dividends of surplus						(1,127)
Net profit attributable to shareholders of parent company						977
Purchase of treasury stock						(0)
Net changes of items other than shareholders' equity	(140)	(566)	(1,007)	(369)	(2,083)	(2,083)
Total changes during the term	(140)	(566)	(1,007)	(369)	(2,083)	(2,233)
Balance as of March 31, 2016	398	(493)	(158)	(364)	(617)	63,385

# March 2017 Term (April 1, 2016 to March 31, 2017)

(Million yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance as of April 1, 2016	14,811	15,329	34,625	(763)	64,003
Changes during the term					
Dividends of surplus			(1,127)		(1,127)
Net profit attributable to shareholders of parent company			(1,575)		(1,575)
Purchase of treasury stock				(0)	(0)
Net changes of items other than shareholders' equity					
Total changes during the term	-	-	(2,702)	(0)	(2,702)
Balance as of March 31, 2017	14,811	15,329	31,923	(764)	61,300

T						(Million yen)
	Accumulated other comprehensive income					
	Valuation difference on available-for-sale securities	Deferred hedge gains (losses)	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Total net assets
Balance as of April 1, 2016	398	(493)	(158)	(364)	(617)	63,385
Changes during the term						
Dividends of surplus						(1,127)
Net profit attributable to shareholders of parent company						(1,575)
Purchase of treasury stock						(0)
Net changes of items other than shareholders' equity	256	486	(83)	196	854	854
Total changes during the term	256	486	(83)	196	854	(1,847)
Balance as of March 31, 2017	654	(7)	(241)	(168)	237	61,537

# (4) Consolidated Statement of Cash Flows

	(Million yen)		
	March 2016 Term	March 2017 Term	
	(Apr. 1, 2015– Mar. 31, 2016)	(Apr. 1, 2016 – Mar. 31, 2017)	
Operating activities	1 402	(001)	
Net profit (loss) before tax and other adjustments	1,493	(981)	
Depreciation and amortization	220	227	
Impairment loss	<del>-</del>	34	
Amortization of goodwill	18	40	
Increase (decrease) in allowance for doubtful accounts	(48)	(9)	
Increase (decrease) in net defined benefit liabilities	0	96	
Interest and dividend income	(44)	(45)	
Interest expense	34	103	
Loss (gain) on sales of non-current assets	(0)	(0)	
Loss (gain) on sales of investment securities	(0)	(0)	
Loss (gain) on valuation of investment securities	7	-	
Decrease (increase) in notes and accounts receivable-trade	3,109	2,778	
Decrease (increase) in inventories	(1,783)	6,799	
Increase (decrease) in notes and accounts payable-trade	(7,718)	(5,256)	
Decrease (increase) in consumption taxes refund receivable	353	1,515	
Increase (decrease) in accrued consumption taxes	(8)	0	
Others	213	96	
Subtotal	(4,151)	5,400	
Interest and dividend income received	44	45	
Interest expenses paid	(34)	(103)	
Corporate and other taxes paid	(1,043)	(274)	
Net cash provided by (used in) operating activities	(5,186)	5,068	
Investing activities		<u> </u>	
Net decrease (increase) in time deposits	(100)	100	
Purchase of property and equipment	(64)	(132)	
Proceeds from sales of property and equipment	0	78	
Purchase of software	(30)	(12)	
Purchase of investments securities	(96)	(747)	
Proceeds from sales of investment securities	0	0	
Others	(115)	(13)	
Net cash used in investing activities	(407)	(727)	
Financing activities	(407)	(121)	
Proceeds from short-term loans	36,576	32,630	
Repayment of short-term loans	(31,865)		
	(31,803)	(26,195)	
Repayments of lease obligations	` ′	(50)	
Net decrease (increase) in treasury stock	(1.124)	(0)	
Cash dividends paid	(1,124)	1,125	
Net cash provided by financing activities	3,538	5,258	
Effect of exchange rate change on cash and cash equivalents	(348)	(86)	
Net increase (decrease) in cash and cash equivalents	(2,402)	9,513	
Balance of cash and cash equivalents, beginning of the period	12,489	10,086	
Balance of cash and cash equivalents, end of the period	10,086	19,599	

# (5) Notes on Consolidated Financial Statements (Notes Regarding Going Concern)

None

# (Changes in Accounting Principles)

Application of Practical Solutions on Accounting for Changes in the Depreciation Method Related to Revisions to the FY2016 Tax Law

In accordance with revisions to the Corporate Tax Law, we have adopted the "Practical Solutions on Accounting for Changes in the Depreciation Method Related to Revisions to the FY2016 Tax Law" (Practical Issues Task Force No. 32 of June 17, 2016), effective from the consolidated fiscal year under review. Accordingly, we have changed the depreciation method for equipment/installations and structures acquired on or after April 1, 2016, from the declining-balance method to the straight-line method.

This measure is expected to have a negligible effect on the Company's earnings.

### (Additional Information)

Implementation of the Application Guidelines for Collectability of Deferred Tax Assets

We have adopted the "Application Guidelines for Collectability of Deferred Tax Assets" (Corporate Accounting Standards No. 26 of March 28, 2016), effective from the consolidated fiscal year under review.

### (Segment Information and Other)

- a. Segment Information
- 1. Outline of Report Segments

The report segments are composition units of the Company for which separate financial information is available. The Board of Directors reviews these segments periodically to determine the allotment of managerial resources and evaluate the financial results.

The Company has business headquarters for individual merchandise and services. The business headquarters work out domestic and overseas comprehensive strategies about their merchandise and services, and do business activities according to the strategies.

Therefore, the Company is organized in two segments by merchandise and services based on business headquarters. They are device segment and solution segment.

In the device segment, the Company mainly sells semiconductor devices (system LSIs, microcomputers, LCD display driver ICs, memories, etc.) and electronic components (connectors, capacitors, circuit boards, etc.) to electronic product manufacturers. The Company also provides technical support for software development, module development, and other.

In the solution segment, the Company is mainly engaged in business related to network systems, such as selling, maintaining, and supporting information & communication networks and key business systems mainly for companies, medical institutions, governmental offices, and local municipalities. The Company is also engaged in business related to video systems, such as selling systems and software to broadcast stations and video productions for editing, sending, and distributing video contents.

2. Amount calculation methods for sales, profit or loss, assets, liabilities, and other items in each report segment

The accounting method in the reported business segments is almost the same as that used for preparing the consolidated financial statements.

Profit (loss) in the report segments are based on ordinary profit (loss).

3. Information regarding the amounts of sales, profit or loss, assets, liabilities, and other items in each report segment

March 2016 Term (Apr. 1, 2015 – Mar. 31, 2016)

(Million yen)

		Reported segment	į		Amount
	Device segment	Solution segment	Total	Adjustment amount (Note 1)	accounted on consolidated profit and loss statement (Note 2)
Net sales					
Sales to outside customers	183,326	15,748	199,075	-	199,075
Inter-segment sales or transfers	-	-	-	-	-
Total	183,326	15,748	199,075	-	199,075
Segment profit (loss)	(96)	1,597	1,500	-	1,500
Segment assets	76,455	7,620	84,075	11,504	95,580
Other items Depreciation and amortization (Note 3)	175	45	220	-	220
Increase of property and equipment and intangible assets	189	21	210	71	282

Notes: 1. The adjustment amount of segment assets includes investment capital (cash, deposits, and securities), long-term investment (investment in securities), and assets related to the management divisions of the Company.

- 2. The segment profit (loss) coincides with the ordinary profit in the consolidated profit and loss statement.
- 3. The depreciation and amortization do not include the amortization of goodwill.

March 2017 Term (Apr. 1, 2016 – Mar. 31, 2017)

(Million yen)

		Reported segment			Amount
	Device segment	Solution segment	Total	Adjustment amount (Note 1)	accounted on consolidated profit and loss statement (Note 2)
Net sales					
Sales to outside customers	155,480	12,173	167,654	-	167,564
Inter-segment sales or transfers	-	-	-	-	-
Total	155,480	12,173	167,654	-	167,654
Segment profit (loss)	(2,028)	1,076	(952)	-	(952)
Segment assets	68,576	5,450	74,026	20,117	94,144
Other items Depreciation and amortization (Note 3)	174	53	227	-	227
Increase of property and equipment and intangible assets	98	21	120	47	168

Notes: 1. The adjustment amount of segment assets includes investment capital (cash, deposits, and securities), long-term investment (investment in securities), and assets related to the management divisions of the Company.

- 2. The segment profit (loss) coincides with the ordinary profit in the consolidated profit and loss statement.
- 3. The depreciation and amortization do not include the amortization of goodwill.

### b. Related information

March 2016 Term (Apr. 1, 2015 - Mar. 31, 2016)

# 1. Information of products and services

The information by product coincides with that by reported segment, and is, therefore, omitted.

# 2. Information of regions

# (1) Net sales

(Million yen)

Japan	Asia	North America	Others	Total
105,001	92,645	1,237	190	199,075

# (2) Property and equipment

As the amount of property and equipment in Japan exceeds 90% of the amount stated in the consolidated balance sheets, description is omitted.

# 3. Information of major clients

(Million yen)

Name of client	Net sales	Related segments
Sharp Corporation	40,597	Mainly device segment
Japan Display Inc.	29,889	Mainly device segment

March 2017 Term (Apr. 1, 2016 – Mar. 31, 2017)

# 1. Information of products and services

The information by product coincides with that by reported segment, and is, therefore, omitted.

# 2. Information of regions

# (1) Net sales

(Million yen)

Japan	Asia	North America	Others	Total
89,441	77,388	593	230	167,654

# (2) Property and equipment

As the amount of property and equipment in Japan exceeds 90% of the amount stated in the consolidated balance sheets, description is omitted.

# 3. Information of major clients

		(Million Jen)
Name of client	Net sales	Related segments
Sharp Corporation	29,045	Mainly device segment
Japan Display Inc.	28,860	Mainly device segment

c. Information regarding impairment loss for non-current assets in each report segment

March 2016 Term (Apr. 1, 2015 - Mar. 31, 2016)

None

March 2017 Term (Apr. 1, 2016 - Mar. 31, 2017)

(Million yen)

	Device segment	Solution segment	Elimination/Corporate	Total
Impairment loss	-	-	34	34

d. Information regarding the amount of amortization of goodwill and the balance in each report segment

March 2016 Term (Apr. 1, 2015 – Mar. 31, 2016)

(Million yen)

	Device segment	Solution segment	Elimination/Corporate	Total
Amount of amortization	18	-	-	18
Balance at term-end	120	-	-	120

March 2017 Term (Apr. 1, 2016 - Mar. 31, 2017)

(Million yen)

	Device segment	Solution segment	Elimination/Corporate	Total
Amount of amortization	40	-	-	40
Balance at term-end	125	-	-	125

e. Information regarding profit on negative goodwill in each report segment

None

# (Per Share Information)

(Yen)

		(
	March 2016 Term	March 2017 Term
	(Apr. 1, 2015 – Mar. 31, 2016)	(Apr. 1, 2016 – Mar. 31, 2017)
Net assets per share	2,249.40	2,183.84
Net profit (loss) per share	34.70	(55.90)

Notes: 1. Diluted net profit per share is not presented since the Company has no dilutive shares.

2. Net profit (loss) per share was calculated on the following basis.

(Million yen)

		(minon jen)
	March 2016 Term	March 2017 Term
	(Apr. 1, 2015 – Mar. 31, 2016)	(Apr. 1, 2016 – Mar. 31, 2017)
Net profit (loss) attributable to shareholders of parent company	977	(1,575)
Amount not attributable to ordinary shareholders	-	-
Net profit (loss) attributable to shareholders of parent company available to ordinary shares	977	(1,575)
Average shares outstanding available to ordinary shares (thousand shares)	28,179	28,178

### (Important Later Event)

[Solicitation of Voluntary Retirement]

On the Board of Directors meeting held on April 19, 2017, the Company resolved to solicit voluntary retirement.

# 1. Reasons for solicitation of voluntary retirement

As there has been a decline in the earning capacity of the Company's device business due to aggravation of structural business environment, we have been striving to address the problem by improving business portfolio, but these efforts did not bear fruit in the fiscal year ended March 31, 2017. Therefore, in order to speed up the recovery of earning capacity and achieve a shift to a stable revenue structure, it was decided to promote consolidation and integration of business bases, consolidate organizations and functions, promote multitasking on the organizational level, rationalize the business processes, and optimize the personnel structure.

# 2. Outline of solicitation for voluntary retirement

(1) Eligible persons : Key personnel aged 45 to 58 as of June 30, 2017 on the register in the

device business segment of the Company.

(2) Target number of applicants : 50

(3) Application period : From May 29 to May 31, 2017

(4) Date of retirement : June 30, 2017

(5) Preferential treatment : A special retirement benefit will be paid in addition to the normal

retirement benefit paid to those leaving at the convenience of the company. Re-employment support services will also be provided on

request.

### 3. Future outlook

The special retirement benefits paid on this solicitation of voluntary retirement will be recorded as extraordinary loss in the fiscal year ending March 31, 2018.

#### 4. Other

# (1) Changes in Officers (Scheduled for June 23, 2017)

1) Changes in Representative Directors

None.

# 2) Changes in Other Officers

- · Nominee as new director
  - Director, Operating Officer Mitsuhiro Ogawa (currently Operating Officer, Senior General Manager of CE Unit in Device Business Group)
- · Director scheduled to retire
  - Director, Senior Operating Officer Yasuhiko Ota (to become Senior Operating Officer after retirement)